

Buyers Confidential Profile

Personal Information

Date _____ Street _____
Name _____ City _____
Tel Home _____ State _____
Tel Bus _____ ZIP _____
Email _____
Spouses Name _____ Spouses Occupation _____

Education

High School _____ Graduated _____
College _____ Graduated _____ Degree _____
Other _____ Graduated _____ Degree _____
Special training _____
Military Experience _____ Branch _____ Rank _____

Business Experience

Present or Last Occupation _____
Name of Company _____ Date Started _____
Address _____ City _____ State _____ ZIP _____
Previous Employment
Title & Function _____ Date Started _____
Title & Function _____ Date Started _____
Title & Function _____ Date Started _____

Do you have a financial partner, or any other personal source of investment capital?

Yes No If Yes, please explain _____

How did you learn of Coffey Owens Group? Check One

Ad Referral Yellow Pages Other _____

Buyers Confidential Profile *cont.*

Financial Information

ASSETS

Cash on Hand & In Banks _____
Notes & Accounts Receivable _____
Real Estate _____
Stocks and Bonds _____
Autos _____
Miscellaneous _____
TOTAL Assets _____

LIABILITIES

Notes Payable to Banks _____
Misc. Accounts Due Others _____
Real Estate Mortgages _____
Assesments _____
Other Debt _____
Total Liabilities _____
Child support _____
Net Worth _____
(Total Assets less Total Liabilities)

Monthly Household Living Expenses _____

ADDITIONAL ANUAL INCOME

SELF

SPOUSE

Source of Continuous Income	_____	_____
Salary	_____	_____
Bonus & Commissions	_____	_____
Dividends & Interest	_____	_____
Real Estate Income	_____	_____
Other	_____	_____
TOTAL	_____	_____

Do you have any Judgements, Liens or Suits Pending? _____

Do you have a source of Financing? Yes No If so, Who? _____

Have you been convicted of a Felony? _____

Where is Your Choice of Markets

1. _____
2. _____
3. _____



Buyers Confidential Profile *cont.*

If Qualified, When Would You be Ready to Invest in Your Business? _____

Do You Want To Supplement or Replace Your Current Income? _____

How Much of Your Personal Savings Are You Willing to Invest? _____

Will You Devote Full-Time? If Not Who Will Manage? _____

Interested in Multiple or Single Location? _____

How Long Have You Been Seriously Looking for a Business? _____

What Kind of Businesses Have You Looked At? _____

What Businesses Have You Talked Too? _____

What is Motivating You to Buy a Business? _____

What is your "passion" in life? _____

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